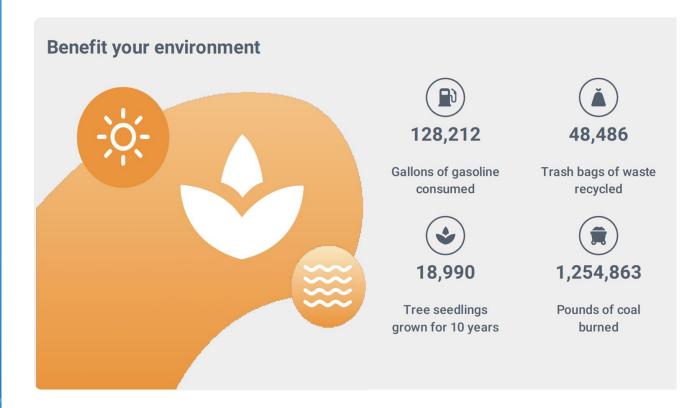


# SOLAR FOR REDEEMER LUTHERAN CHURCH

THE LOGIC FOR SOLAR

#### CO<sub>2</sub> Emissions Equivalencies either Prevented or Sequestered



ADDRESSES OUR FOCUS
AREA OF EARTHCARE:
THROUGH CARING FOR
GOD'S GOOD GREEN
EARTH

#### Through Solar at Redeemer

- Takes care of the environment
- Achieves Significant Financial Benefit
- Obtain a reliable source of energy

#### COST OF ELECTRICITY 2022

Laun	¢ 514704	
Jan	\$ 5,147.96	
Feb	\$ 1,753.66	
March	\$ 1,137.97	
April	\$ 601.89	
May	\$ 191.51	
June	\$ 196.93	
July		
August		
September		
October	\$ 997.06	
November	\$ 2,011.68	
December		
TOTAL	\$ 12,038.66	\$ 1,003.22

# FRAMING THE FINANCIAL DISCUSSION

The Issue: The cost for heating and cooling represents nearly half of building operating costs (not including staff time) for Redeemer.

#### The Rationale for Change:

- Lock in current electric bill rates from Central Hudson. We're doing it now and the church has remained financially viable.
- Buy a solar array from a solar provider and pay the current rate and be responsible socially.
- Make the upfront investment, take on a degree of financial risk, but be socially responsible, and most likely achieve significant financial savings.

# ELECTRIC BILLSW 4% INFLATIONRATE

YEAR	ELECTRIC COMPANY COST/YR	cost/month
2022	\$ 12,038.66	\$ 1,003.22
2023	\$ 12,520.21	\$ 1,043.35
2024	\$ 13,021.01	\$ 1,085.08
2025	\$ 13,541.86	\$ 1,128.49
2026	\$ 14,083.53	\$ 1,173.63
2027	\$ 14,646.87	\$ 1,220.57
2028	\$ 15,232.75	\$ 1,269.40
2029	\$ 15,842.06	\$ 1,320.17
2030	\$ 16,475.74	\$ 1,372.98
2031	\$ 17,134.77	\$ 1,427.90
2032	\$ 17,820.16	\$ 1,485.01
2033	\$ 18,532.96	\$ 1,544.41
2034	\$ 19,274.28	\$ 1,606.19
2035	\$ 20,045.25	\$ 1,670.44
2036	\$ 20,847.06	\$ 1,737.26
2037	\$ 21,680.95	\$ 1,806.75
2038	\$ 22,548.18	\$ 1,879.02
2039	\$ 23,450.11	\$ 1,954.18
2040	\$ 24,388.12	\$ 2,032.34
2041	\$ 25,363.64	\$ 2,113.64
2042	\$ 26,378.19	\$ 2,198.18
2043	\$ 27,433.31	\$ 2,286.11
2044	\$ 28,530.65	\$ 2,377.55
2045	\$ 29,671.87	\$ 2,472.66
2046	\$ 30,858.75	\$ 2,571.56
2047	\$ 32,093.10	\$ 2,674.42
2048	\$ 33,376.82	\$ 2,781.40

#### **Operating Costs at Redeemer**

- In 2023
  - Building Associated Costs are anticipated to be \$27000
  - \$14000 of the Building Costs are Energy Costs

#### FIXING ENERGY COSTS AT 2024 ESTIMATED RATE

- •What if we could lock in the electrical cost at 2024 rates?
- •In 2033, Redeemer owns the solar panels free and clear
- •It is possible that we could save \$424,582.04 – 130,210.15 = \$294,371.89?

YEAR	ELECTRIC COMPANY COST/YR	cost/month	Savings using fixed costs 2024	Amortized Solar
2022	\$ 12,038.66	\$ 1,003.22		
2023	\$ 12,520.21	\$ 1,043.35	\$ (500.81)	\$ 13,021.01
2024	\$ 13,021.01	\$ 1,085.08	\$ -	\$ 13,021.01
2025	\$ 13,541.86	\$ 1,128.49	\$ 520.84	\$ 13,021.01
2026	\$ 14,083.53	\$ 1,173.63	\$ 1,062.51	\$ 13,021.01
2027	\$ 14,646.87	\$ 1,220.57	\$ 1,625.86	\$ 13,021.01
2028	\$ 15,232.75	\$ 1,269.40	\$ 2,211.73	\$ 13,021.01
2029	\$ 15,842.06	\$ 1,320.17	\$ 2,821.04	\$ 13,021.01
2030	\$ 16,475.74	\$ 1,372.98	\$ 3,454.72	\$ 13,021.01
2031	\$ 17,134.77	\$ 1,427.90	\$ 4,113.75	\$ 13,021.01
2032	\$ 17,820.16	\$ 1,485.01	\$ 4,799.14	\$ 13,021.01
2033	\$ 18,532.96	\$ 1,544.41	\$ 18,532.96	
2034	\$ 19,274.28	\$ 1,606.19	\$ 19,274.28	
2035	\$ 20,045.25	\$ 1,670.44	\$ 20,045.25	
2036	\$ 20,847.06	\$ 1,737.26	\$ 20,847.06	
2037	\$ 21,680.95	\$ 1,806.75	\$ 21,680.95	
2038	\$ 22,548.18	\$ 1,879.02	\$ 22,548.18	
2039	\$ 23,450.11	\$ 1,954.18	\$ 23,450.11	
2040	\$ 24,388.12	\$ 2,032.34	\$ 24,388.12	
2041	\$ 25,363.64	\$ 2,113.64	\$ 25,363.64	
2042	\$ 26,378.19	\$ 2,198.18	\$ 26,378.19	
2043	\$ 27,433.31	\$ 2,286.11	\$ 27,433.31	
2044	\$ 28,530.65	\$ 2,377.55	\$ 28,530.65	
2045	\$ 29,671.87	\$ 2,472.66	\$ 29,671.87	
2046	\$ 30,858.75	\$ 2,571.56	\$ 30,858.75	
2047	\$ 32,093.10	\$ 2,674.42	\$ 32,093.10	
2048	\$ 33,376.82	\$ 2,781.40	\$ 33,376.82	
			\$ 424,582.04	\$ 130,210.15

### BENEFITS TO REDEEMER AND EFFORTS TO GOD'S HOUSE

- Estimated Solar Savings over 30 years:
  - \$294,371 assuming a 4% inflation rate
- Redeemer has already moved from heating from Natural Gas to heating and cooling with heat pumps; aka mini splits.
- Are we ready to proceed w Solar and source our own electricity?
  - Fossil fuel FREE!

# ERRATIC ELECTRICITY SUPPLY 2022

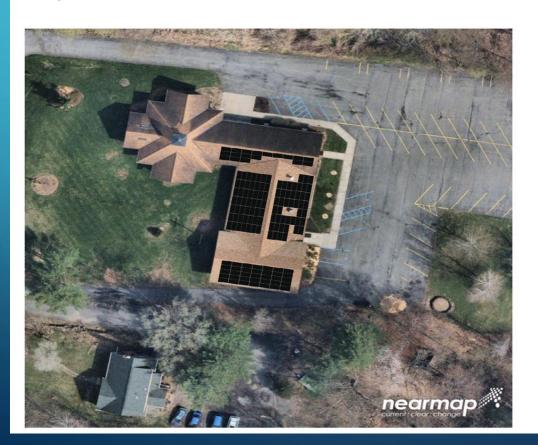
¢ 514704	
\$ 5,147.90	
\$ 1,753.66	
\$ 1,137.97	
\$ 601.89	
\$ 191.51	
\$ 196.93	
\$ 997.06	
\$ 2,011.68	
\$ 12,038.66	\$ 1,003.22
	\$ 1,137.97 \$ 601.89 \$ 191.51 \$ 196.93 \$ 997.06 \$ 2,011.68

#### WHY THE ERRATIC PAYMENTS?

- Central Hudson has had a new billing system that has been unreliable.
- NYS allows multiple independent companies to be electricity suppliers.
  - The one providing Redeemer with electricity went out of business forcing Central Hudson to be both provider and energy deliverer.
- Redeemer has always paid on time and in full as billed

#### LIGHTHOUSE SOLAR PROPOSAL

#### **Project Overview**



System Size 58.8 kW DC

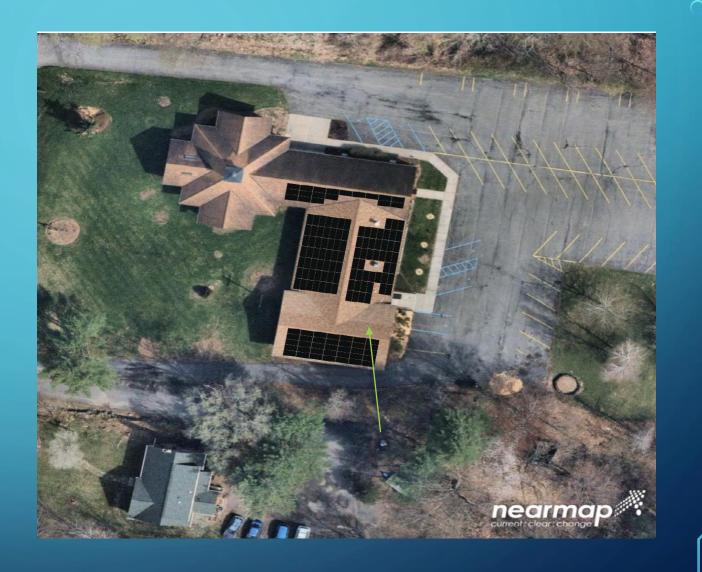
Panels Q Cell G10 400 Watt Inverters Enphase Microinverter System

Estimated First Year Production 56,009 kWh AC

Consumption Offset 86%

#### WHY THE OFFSET?

- The trees along the exit driveway require trimming.
- Once trimmed the panels will generate
   100% of the power needed.
- This adds ~\$10,000 to the project



#### **NEW YORK SOLAR FARM**



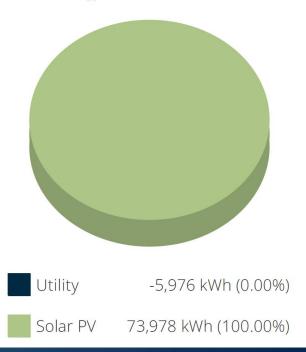
#### **Solar PV System Rating**

Power Rating: 60,260 W-DC

Power Rating: 52,490 W-AC-CEC

#### **Energy Consumption Mix**

Annual Energy Use: 68,002 kWh



#### SOLAR PV SYSTEM COST AND INCENTIVE

LIGHTHOUSE SOLAR	
Solar Cost	\$184,950.00
NYSERDA Grant \$0.35/watt	-\$23,520.00
Direct pay - 30% ITC	-\$48,429.00
Net Solar PV System Cost	\$113,001

NEW YORK SOLAR FARM					
Solar Cost	\$198858				
NYSERDA Grant \$0.35/watt	-\$21,091				
Direct pay - 30% ITC	-\$53,330				
Net Solar PV System Cost	\$124,437				

#### ADDITIONAL PROJECT COST

• Tree Trimming to Eliminate any Offset - \$8-10,000

#### Federal Tax Credit - Opportunity & Complexity

- 30% Tax Credit or Direct Payment to Non-Profits
  - IRS Rules and Forms are yet to be written
    - Most likely new rules will be issued in February or March
  - If we charge "full steam ahead"
    - Advantage: Get in front of any new interest hikes
    - Disadvantage: May require additional financing until Federal Government issues direct payment

#### Financing through Mission Investment Fund, ELCA

- Loan Officer recommends loan approval for full funding including contingencies.
  - That doesn't mean we need to use all of it. The loan approval represents a line of credit.
- Initially only the amount necessary to initiate purchase and begin construction.
  - Interest only is paid during this period.
- When the project goes online:
  - the project is fully financed, amortized, and payments begin
- As additional monies become available and deposits are made; the remaining financing is re-amortized.

#### Financing the Project

LIGHTHOUSE SOLAR					
Base Price for Solar	\$ 184,950.00				
NY Sun Incentive	\$ (23,520.00)				
Total	\$ 161,430.00				
30% Fed Credit	\$ (48,429.00)				
	\$ 113,001.00				
Down Payment	\$ (25,000.00)				
·	\$ 88,001.00				

Lighthouse	S	olar					
Annual interest rate				6.50%			
Loan term in years				10			
Payments per year				12			
% Govn't Payment				30			
Cost of Services			\$	88,001.00			
Down Payment				25000			
Period	ŀ	Payment	Interest		Principal	Balance	
	1	(\$999.23)		(\$476.67)	(\$522.56)	(\$999.23)	\$87,478.44
	2	(\$999.23)		(\$473.84)			\$86,953.05
	3	(\$999.23)		(\$471.00)	(\$528.24)	(\$999.23)	\$86,424.81
	4	(\$999.23)		(\$468.13)	(\$531.10)	(\$999.23)	\$85 <b>,</b> 893.71
	5	(\$999.23)		(\$465.26)	(\$533.98)	(\$999.23)	\$85,359.73
	6	(\$999.23)		(\$462.37)	(\$536.87)	(\$999.23)	\$84,822.87
	7	(\$999.23)		(\$459.46)	(\$539.78)	(\$999.23)	\$84,283.09
	8	(\$999.23)		(\$456.53)	(\$542.70)	(\$999.23)	\$83,740.39
	9	(\$999.23)		(\$453.59)	(\$545.64)	(\$999.23)	\$83,194.75
	10	(\$999.23)		(\$450.64)	(\$548.60)	(\$999.23)	\$82,646.15
	11	(\$999.23)		(\$447.67)	(\$551.57)	(\$999.23)	\$82,094.59
	12	(\$999.23)		(\$444.68)	(\$554.55)	(\$999.23)	\$81,540.03
	13	(\$999.23)		(\$441.68)	(\$557.56)	(\$999.23)	\$80,982.47
	14	(\$999.23)		(\$438.66)	(\$560.58)	(\$999.23)	\$80,421.90

### Add \$10000 for Tree Remediation

Lighthouse So	olar					
Annual interest rate			6.50%			
Loan term in years			10			
Payments per year			12			
% Govn't Payment			30			
Cost of Services		\$	98,001.00			
Down Payment			25000			
Period	Payment	Interest		Principal	Balance	
	1 (\$1,112.78)		(\$530.84)	(\$581.94)	(\$1,112.78)	\$ 97,419.06
	2 (\$1,112.78)		(\$527.69)	(\$585.09)	(\$1,112.78)	\$96,833.96
;	3 (\$1,112.78)		(\$524.52)	(\$588.26)	(\$1,112.78)	\$96,245.70
	4 (\$1,112.78)		(\$521.33)	(\$591.45)	(\$1,112.78)	\$95,654.25
	5 (\$1,112.78)		(\$518.13)	(\$594.65)	(\$1,112.78)	\$95,059.59
,	6 (\$1,112.78)		(\$514.91)	(\$597.88)	(\$1,112.78)	\$94,461.72
:	7 (\$1,112.78)		(\$511.67)	(\$601.11)	(\$1,112.78)	\$93,860.60
;	8 (\$1,112.78)		(\$508.41)		(\$1,112.78)	\$93,256.23
	9 (\$1,112.78)		(\$505.14)	(\$607.64)	(\$1,112.78)	\$92,648.59
10			(\$501.85)	(\$610.94)	(\$1,112.78)	\$92,037.66
1			(\$498.54)	(\$614.24)	(\$1,112.78)	\$91,423.41
1:			(\$495.21)		(\$1,112.78)	\$90,805.84
13			(\$491.86)		(\$1,112.78)	\$90,184.92
1.	, , ,		(\$488.50)		(\$1,112.78)	\$89,560.64

## Proposal: Fund Solar with a monthly cost of \$1200/month

- Obtain credit approval for a credit line including tree trimming, solar, and anticipated
   Federal direct payment
- Assuming an interest rate of 6.5%
  - Put \$25,000 down from the Weber Legacy Fund
- Borrow the necessary funds to jumpstart the project and avoid increases in interest
  - Pay down the loan as soon as the Federal Direct Payment is received
  - Pay down the loan with contributions for tree trimming and solar
  - Use contributions to pay interest costs for construction until full amortization kicks in

#### Questions and Discussions

White board for ideas and next steps